



Meet your Continuing Education Team



Coldwell Banker's School of Real Estate is a full service provider of state licensing and continuing education programs. With the assistance of our well respected team of professional instructors we provide everything you need to fulfill your Continuing Education requirements.

- Anne Marie Schaefer

Director of Professional Development & The School of Real Estate



**Lori Cox, REALTOR GRI,CRS, CRB,SRES, e-PRO,ABR
Continuing Education Instructor**

Lori has been a real estate professional since 1987. She has taught and authored several CE courses for Coldwell Banker as well as designation programs such as Accredited Buyer Representative (ABR), Senior Real Estate Specialist (SRES), the WCR Performance Management Courses (PMN), and Illinois GRI. Lori has been a member of Coldwell Banker's Continuing Education Team since 2002.

Lori Cox



**Michael Belica
Continuing Education, Pre-License, Broker Instructor:**

Michael Belica is an independent Real Estate Broker, Certified Residential Real Estate Appraiser and an avid real estate investor with income properties in Cook, Lake and Du Page counties. He currently teaches Pre-licensing and Broker classes for Coldwell Banker and is well respected among the staff and students. Michael has a doctorate from Indiana University and is a retired university professor from Northeastern University, allowing him to bring an academic and practical approach to the real estate classroom.

Michael Belica



**Ruth Ann Morgan
Continuing Education, Pre-License, Broker Instructor:**

Ruth Ann started her career in real estate in 1975 after teaching in the public school system for 10 years. Thinking anything had to be easier than teaching English to 8th graders, real estate looked appealing. Several decades and closings later she realized that real estate was anything but easy! Currently Ruth Ann concentrates on teaching CE classes and authored our current Core B offering - Are You a Legal Eagle?. Her goal when teaching is to make classes useful and practical with an element of humor. Satisfaction comes from watching agents use the material to become top producers.

Ruth Ann Morgan



**Wynonne Matlock
Continuing Education, Pre-License, Broker Instructor:**

Wynonne Matlock is a licensed Real Estate Broker with Coldwell Banker and has taught Pre-license classes for The CB School of Real Estate in our Naperville, Oakbrook, Northbrook and Lombard locations since 2003. Additionally, Wynonne authored our current Core A offering - Trouble Free Agency. With her professional experience as both an instructor and Coldwell Banker Broker Associate, she brings to her classes a passion for education as well as an "agent" perspective to each of her classes.

Wynonne Matlock



**Megan Weitzel & Jori Mazza
Continuing Education Coordinator:**

Megan and Jori have a combined total of 10 years with the School of Real Estate. Megan began her Coldwell Banker career at the original Des Plaines office as part of their administrative staff and has grown from there. Jori has been in the real estate industry for 8 years, and recently joined Coldwell Banker. She is enthusiastic to be a part of the School of Real Estate Team as well as the Professional Development Department. Megan and Jori are gearing up for a busy 2009/2010 Broker Renewal season!

Megan Weitzel

Jori Mazza

Our Classroom CE Courses

Core A

* Trouble Free Agency and License Law

Core B

* Are you a Legal Eagle?

Electives

* Environmental Issues

* Green House

Electives

* Risk Management

* Unraveling Property Taxes

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